

November 2016



Business Management Software
for the Marine Transportation Industry



Welcome

For nearly 20 years, The Integra Group has been building software solutions for the marine transportation industry that help more efficiently and profitably manage businesses. Approximately 60% of the "Dry Bulk" Barge Industry uses some form of the Integra Software.

From back office freight management solutions to systems in the wheel house, Integra has done it all. We are pleased to provide you this quarterly newsletter to bring awareness to the latest features of our products.



Upcoming Integra Exhibits

Come look for us at these upcoming events:

Waterways Symposium, Cincinnati, OH, November 15 - 17, 2016

WorkBoat Show, New Orleans from November 29, 2016 - December 2, 2016 (Booth #138)

Please feel free to stop by or contact us early to schedule times to meet during the events.

For more information, visit our BOSS MS Website: <http://www.bossms.com/>

BOSS® MS Clients Working Together

BOSS® MS clients are partnering together to share information. New functionality has been added to the Automated Boat Position Update feature that allows for the boat position to be shared between Integra clients. The towing client has the ability to provide other BOSS clients with their boat positions. The receiving client can then automatically update the boat positions directly into their system, without any manual entry. The feature also has the ability to control the scheduled frequency of the position updates. This partnership saves time, improves communication between clients, and ensures the accuracy of data.

BOSS® MS - Scheduled Maintenance



We're excited to announce Integra has added the ability to schedule routine maintenance to the BOSS® MS Maintenance & Repair functionality. The user can schedule routine maintenance and/or repairs on barges, boats, or equipment. It offers the flexibility of adding maintenance or repair recurrences on a daily, weekly, monthly, or yearly basis. A Start Date can be entered to begin the routine occurrences and a number of occurrences or an End Date can be entered if available.

New Team Member - David Jahnke

We are excited to welcome David Jahnke to the Integra team!

We are very fortunate to have Dave join our team. His 35+ years of success in the marine transportation market will serve him very well as he focuses on sales for both our BOSS® Marine Services product(s) and our BOSS® Supply Chain product.

Dave's previous position was a member of AEP's Senior Management Team as Director and General Manager of the Grain, Liquids, and Business Development Groups. Prior to joining AEP, he was Vice President of Dry Cargo Sales for ACBL. His other experience included Director of Marketing for Bulk and Grain for The Valley Line in St. Louis and with Continental Grain holding various trading and management positions.

For more information
click: www.BOSSMS.com

View our executive summary
and/or request a demo:
<http://www.bossm.com/executive-overview/>

Contact us at :
Inquiry@TheIntegraGroup.com

714 Spirit 40 Park Drive, Suite 150
Chesterfield, MO 63005
1.866.204.1618



Home of BOSS® Business Management Software